Financial Statements and Supplementary Information June 30, 2019 and 2018

(With Independent Auditors' Report Thereon)

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The Board of Directors Herbert H. Lehman College Association

Report on the Financial Statements

for Campus Activities, Inc.:

We have audited the accompanying financial statements of Herbert H. Lehman College Association for Campus Activities, Inc. (the Association) as of and for the years ended June 30, 2019 and 2018, and the related notes to financial statements, which collectively comprise the Association's financial statements as listed in the table of contents.

INDEPENDENT AUDITORS' REPORT

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of Herbert H. Lehman College Association for Campus Activities, Inc. as of June 30, 2019 and 2018, and the respective changes in financial position and cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 9 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

EFPR Group, CPAS, PLLC

Williamsville, New York October 1, 2019

Management's Discussion and Analysis
June 30, 2019

The intent of Herbert H. Lehman College Association for Campus Activities, Inc. (the Association) Management's Discussion and Analysis (MD&A) is to provide readers with a comprehensive overview of the Association's financial position and changes to its financial position for the year ended June 30, 2019. Since this MD&A is designed to focus on current activities, resulting changes, and currently known facts, it should be read in conjunction with the accompanying audited financial statements and related notes.

Financial Highlights

- The Association's net position was \$2,398,603, increasing \$249,617 or 12% from the prior fiscal year.
- Operating revenue was \$3,505,056, increasing \$194,472 or 6% from the prior fiscal year.
- Operating expenses were \$3,236,978, increasing \$106,569 or 3% from the prior fiscal year.

Statement of Net Position

The statement of net position presents the assets, liabilities and net position of the Association for the year ended June 30, 2019. The statement of net position presents end-of-year data concerning assets (current and noncurrent), liabilities (current) and net position (net investment in capital assets, restricted and unrestricted). The purpose of the statement of net position is to present to the reader of the financial statements with a financial snapshot of the Association to determine the assets available to continue the operations of the Association. They are also able to determine how much the Association owes vendors (accounts payable) and how much others owe the Association (accounts receivable). The statement of net position provides an overall picture of the Association's financial ability to maintain its operations in both the long and short term.

Management's Discussion and Analysis, Continued

Statements of Net Position

The following summarizes the Association's assets, liabilities and net position as of June 30, 2019 and 2018, under the accrual basis of accounting:

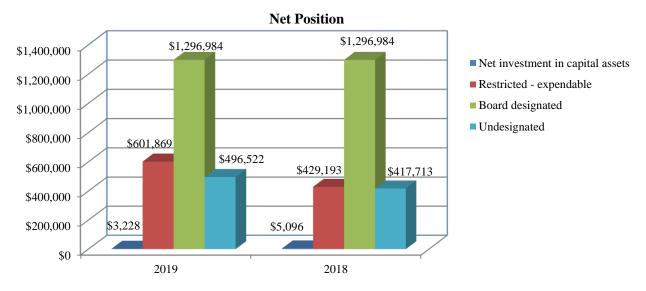
	2019	2018	Dollar change	Percent change
Assets:				
Current assets	\$ 1,766,797	1,503,455	263,342	18%
Noncurrent assets	<u>1,001,050</u>	949,758	51,292	<u>5%</u>
Total assets	2,767,847	<u>2,453,213</u>	<u>314,634</u>	<u>13%</u>
Current liabilities	369,244	304,227	65,017	<u>21%</u>
Net position:				
Net investment in capital assets	3,228	5,096	(1,868)	(37%)
Restricted - expendable	601,869	429,193	172,676	40%
Unrestricted:				
Board designated	1,296,984	1,296,984	-	
Undesignated	496,522	417,713	78,809	<u>19%</u>
Total net position	\$ <u>2,398,603</u>	2,148,986	<u>249,617</u>	<u>12%</u>

At June 30, 2019, the Association's total net position increased \$249,617 or 12%, over the prior fiscal year. This increase reflects an increase in cash on hand from unspent earmark monies that are restricted for specific purposes and were not used by the end of the fiscal year. As a result of this, restricted expendable increased by 40% which reflects the reserve of these monies for future use.

There were no other significant or unexpected changes in the Association's assets and liabilities.

Management's Discussion and Analysis, Continued

The following illustrates the Association's net position at June 30, 2019 and 2018 by category:



Statements of Revenue, Expenses and Changes in Net Position

The statements of revenue, expenses and changes in net position present the operating results of the Association, as well as nonoperating revenue and expenses, if any. The major components of revenue and expenses for the years ended June 30, 2019 and 2018 are as follows:

Revenue

		<u>2019</u>	<u>201</u>	8	Dollar <u>chang</u> e	
Operating revenue:						
Student activity fees	\$ 2	,655,454	2,461,	362	194,09	2 8%
Donated space		811,545	811,	545		
Other	_	38,057	37,	<u>677</u>	38	<u>1%</u>
Total operating revenue	3	,505,056	3,310,	584	194,47	2 6%
Nonoperating revenue	_	60,798	68,	<u>798</u>	(8,00	<u>0</u>) (<u>12%</u>)
Total revenue	\$ <u>3</u>	,565,854	<u>3,379,</u>	382	186,47	<u>6%</u>

Management's Discussion and Analysis, Continued

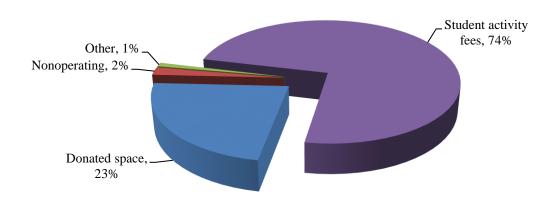
The Association's total revenue, operating and nonoperating, for the year ended June 30, 2019 was \$3,565,854, an increase of \$186,472 or 6%, compared to the prior fiscal year. The primary components of this variance was an 8% increase in student activity fees reflecting a corresponding increase in enrollment.

Student activity fees represented approximately 74% of total revenue and, accordingly, the Association is dependent upon this support to carry out its operations.

There were no other significant or unexpected changes in the Association's revenue.

The following illustrates the Association's total revenue by source, for the year ended June 30, 2019:

Revenue by Source



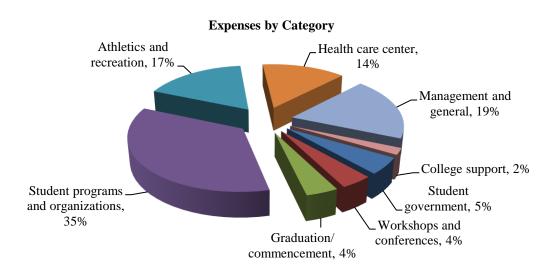
Management's Discussion and Analysis, Continued

Expenses

				Dollar	Percent
		<u>2019</u>	<u>2018</u>	<u>change</u>	<u>change</u>
Operating expenses:					
Student government	\$	165,334	203,219	(37,885)	(19%)
Communications media		7,848	6,003	1,845	31%
Workshops and conferences		132,834	137,824	(4,990)	(4%)
Graduation/commencement		116,140	125,329	(9,189)	(7%)
Student programs and organizations		1,161,842	1,119,539	42,303	4%
Athletics and recreation		574,995	565,175	9,820	2%
Health care center		458,813	459,394	(581)	(1%)
Management and general		617,304	508,032	109,272	22%
Depreciation		1,868	5,894	<u>(4,026</u>)	(<u>68%</u>)
Total operating expenses		3,236,978	3,130,409	106,569	3%
Nonoperating expenses - College suppor	t	79,259	80,656	(1,397)	<u>(2%</u>)
Total expenses	\$	3,316,237	<u>3,211,065</u>	<u>105,172</u>	<u>3%</u>

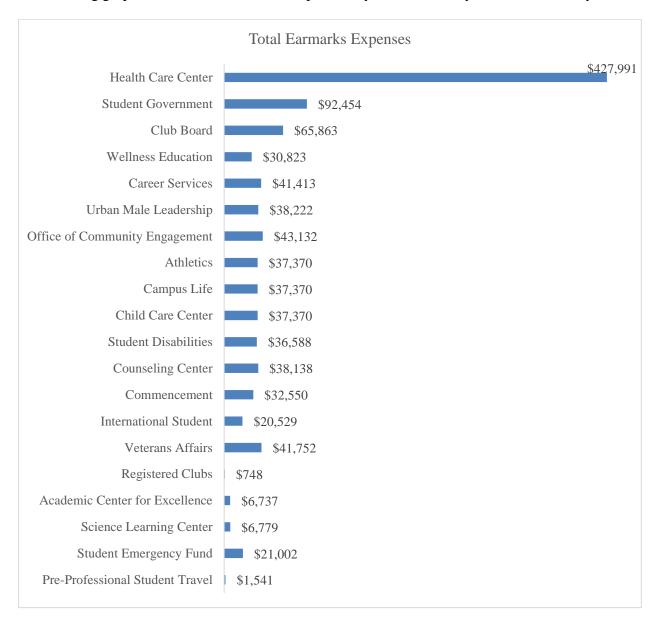
Total expenses, operating and nonoperating, for the year ended June 30, 2019 were \$3,316,237, an increase of \$105,172 or 3%, compared to the prior fiscal year. The increase is largely attributable to increases in salary and related costs due to additional staffing and the increase in the minimum wage. In addition, additional monies were spent for goods distributed by the student emergency food pantry over the previous year. Decreases in the various program areas reflect lower programming costs over the previous fiscal year.

The following illustrates the Association's total expenses by category for the year ended June 30, 2019.



Management's Discussion and Analysis, Continued

The following graph shows the total amount expended by student activity earmark in fiscal year 2019.



Management's Discussion and Analysis, Continued

Cash Flows

The statement of cash flows provides information about cash receipts and cash payments during the year. The statement assists users in assessing the Association's ability to generate cash flows, meet its obligations as they come due, and measure its dependency on external financing. Net cash provided by operating activities was \$185,909, net cash used in noncapital financing activities was (\$62,779), and net cash provided by investing activities was \$509.

Economic Factors That May Affect the Future

There are no known economic factors that may influence the future, with the exception of student enrollment, which directly relates to the amount of revenue earned, as well as related expenses incurred.

Statements of Net Position June 30, 2019 and 2018

<u>Assets</u>	<u>2019</u>	<u>2018</u>
Current assets:		
Cash and equivalents	\$ 833,053	709,414
Investments in CUNY investment pool, short-term (note 4)	52,517	49,719
Accounts receivable	24,635	-
Due from related parties (note 7)	837,637	728,699
Student loans receivable	2,403	2,403
Prepaid expenses	 16,552	13,220
Total current assets	 1,766,797	1,503,455
Noncurrent assets:		
Investments in CUNY investment pool, long-term (note 4)	997,822	944,662
Capital assets, net (note 5)	3,228	5,096
Total noncurrent assets	 1,001,050	949,758
Total assets	 2,767,847	2,453,213
<u>Liabilities</u>		
Current liabilities:		
Accounts payable and accrued expenses	277,700	169,701
Unearned revenue	6,987	62,118
Deposits held in custody for others, net (note 8)	84,557	72,408
Total current liabilities	 369,244	304,227
Net Position		
Net investment in capital assets	3,228	5,096
Restricted - expendable	601,869	429,193
Unrestricted - board designated (note 9)	1,296,984	1,296,984
Unrestricted - undesignated	496,522	417,713
Total net position	\$ 2,398,603	2,148,986

See accompanying notes to financial statements.

Statements of Revenue, Expenses and Changes in Net Position Years ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Operating revenue:		
Student activity fees	\$ 2,655,454	2,461,362
Donated space (note 6)	811,545	811,545
Other	38,057	37,677
Total operating revenue	3,505,056	3,310,584
Operating expenses:		
Student government	165,334	203,219
Communications media	7,848	6,003
Workshops and conferences	132,834	137,824
Graduation/commencement	116,140	125,329
Student programs and organizations	1,161,842	1,119,539
Athletics and recreation	574,995	565,175
Health care center	458,813	459,394
Management and general	617,304	508,032
Depreciation	1,868	5,894
Total operating expenses	3,236,978	3,130,409
Income from operations	268,078	180,175
Nonoperating revenue (expenses):		
Interest income	15,504	4,692
Net gains on investments	40,963	56,257
Contributions	4,331	7,849
College support	(79,259)	(80,656)
Total nonoperating revenue (expenses), net	(18,461)	(11,858)
Change in net position	249,617	168,317
Net position at beginning of year	2,148,986	1,980,669
Net position at end of year	\$ 2,398,603	2,148,986

See accompanying notes to financial statements.

Statements of Cash Flows Years ended June 30, 2019 and 2018

	<u>20</u>) <u>19</u>	<u>2018</u>
Cash flows from operating activities:			
Cash receipts from:			
Student activity fees	\$ 2,52	27,756	2,439,255
Other	3	38,057	37,677
Cash payments to/for:			
Salaries, benefits and taxes	(1,47)	75,798)	(1,496,555)
Conferences, conventions and meeting	(16	55,282)	(152,540)
Vendors and other	(73	38,824)	(847,740)
Net cash provided by (used in) operating activities	18	35,909	(19,903)
Cash flows from noncapital financing activities:			
Increase in deposits held in custody for others	1	12,149	5,668
College support	(7	79,259)	(80,656)
Contributions		4,331	7,849
Net cash used in noncapital financing activities	(6	52,779)	(67,139)
Cash flows from investing activities:			
Interest income	1	15,504	4,692
Reinvestment of interest received	(1	14,995)	(4,222)
Net cash provided by investing activities		509	470
Net change in cash and equivalents	12	23,639	(86,572)
Cash and equivalents at beginning of year	70)9,414	795,986
Cash and equivalents at end of year	\$ 83	33,053	709,414
			(Continued)

See accompanying notes to financial statements.

Statements of Cash Flows, Continued

	<u>2019</u>	<u>2018</u>
Reconciliation of income from operations to net		
cash provided by (used in) operating activities:		
Income from operations	\$ 268,078	180,175
Adjustments to reconcile income from operations to net		
cash provided by (used in) operating activities:		
Depreciation	1,868	5,894
Changes in:		
Accounts receivable	(24,635)	-
Due from Lehman College	(108,938)	(216,214)
Prepaid expenses	(3,332)	3,222
Accounts payable and accrued expenses	107,999	(37,926)
Unearned revenue	 (55,131)	44,946
Net cash provided by (used in) operating activities	\$ 185,909	(19,903)
Supplemental schedule of cash flow information:		
Donated space revenue	\$ 811,545	811,545
Donated space expense	\$ 811,545	811,545

Notes to Financial Statements June 30, 2019 and 2018

(1) Nature of Organization

The Herbert H. Lehman College Association for Campus Activities, Inc. (the Association) is a nonprofit entity created for the principal purpose of developing and cultivating educational, social, cultural, and recreational activities among students of Lehman College (the College) of the City University of New York (CUNY or the University). The Association's revenue is derived primarily from student activity fees levied by a resolution of the Board of Director's of the University and collected by the College on the Association's behalf. The Association was incorporated on February 24, 1984.

(2) Summary of Significant Accounting Policies

(a) Basis of Accounting

The Association's accounting policies conform to accounting principles generally accepted in the United States of America (GAAP) and applicable Governmental Accounting Standards Board (GASB) pronouncements.

For financial reporting purposes, the Association is considered to be a special-purpose entity engaged only in business-type activities. GASB defines business-type activities as activities financed in whole or in part by fees charged to external parties for goods or services. Accordingly, the accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with GAAP, as prescribed by GASB. For financial reporting purposes, the Association is also considered to be a discretely presented component unit of the University, as defined by GASB.

(b) Net Position

The Association's resources are classified into the following net position categories:

- <u>Net investment in capital assets</u> Capital assets, net of accumulated depreciation and outstanding principal balances of debt, if any, attributable to the acquisition, construction, or improvement of those assets.
- <u>Restricted non-expendable</u> Net position subject to externally imposed stipulations requiring the Association to maintain them in perpetuity.
- <u>Restricted expendable</u> Net position whose use is subject to externally imposed stipulations that can be fulfilled by the actions of the Association or the passage of time.
- <u>Unrestricted</u> All other net position, including net position designated by actions, if any, of the Association's Board of Directors.
- At June 30, 2019, the Association had a restricted expendable net position balance of \$601,869.

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(c) Cash and Equivalents

Cash and equivalents are comprised of highly liquid instruments with original maturities of 90 days or less.

(d) Receivables

Receivables are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

(e) Investments

The Association has investments held by CUNY in an investment pool which is under the control of the Committee on Fiscal Affairs of the Board of Trustees of CUNY (the Committee) totaling \$1,050,339 and \$994,381 at June 30, 2019 and 2018, respectively. Several investment advisory firms are engaged to assist the Committee in its investment pool portfolio management, which is comprised of cash and cash equivalents, corporate bonds, equities, mutual funds, U.S. agency mortgage-backed securities, U.S. government bonds and foreign bonds. Realized and unrealized gains and losses are included in the statements of revenue, expenses and changes in net position.

(f) Capital Assets

Capital assets are stated at cost at the date of acquisition or fair value at the date of contribution, if donated. In accordance with the Association's capital asset policy, capital assets are defined as any asset with a useful life of at least two years and a cost or value at the time of receipt of \$1,000 or more for computer hardware and \$5,000 or more for all other furniture and equipment; and \$25,000 or more for building improvements. Depreciation is computed using the straight-line method over the estimated useful life of the asset and is not allocated to the functional expense categories. The estimated useful life of furniture, fixtures and equipment is five years and the estimated useful life of building improvements is 25 years.

(g) Revenue Recognition

Operating revenue is recognized in the period earned and is primarily derived from student activity fees. Fees that are collected prior to year-end, if any, relating to the subsequent year are recorded as unearned revenue.

(h) Donated Space

The Association operates on the campus of the College and, utilizes office space made available to it. The cost savings associated with such arrangements are recorded as donated space and are recognized as revenue and expenses in the accompanying financial statements based on the fair value of such facilities (note 6).

Notes to Financial Statements, Continued

(2) Summary of Significant Accounting Policies, Continued

(i) Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(j) Subsequent Events

The Association has evaluated subsequent events through the date of the report which is the date the financial statements were available to be issued.

(k) Income Taxes

The Association is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code), therefore, no provision for income taxes is reflected in the financial statements. The Association has been classified as a publicly supported organization that is not a private foundation under Section 509(a) of the Code. The Association presently discloses or recognizes income tax positions based on management's estimate of whether it is reasonably possible or probable that a liability has been incurred for unrecognized income taxes. Management has concluded that the Association has taken no uncertain tax positions that require adjustment in its financial statements. U.S. Forms 990 filed by the Association are subject to examination by taxing authorities.

(1) Reclassifications

Reclassifications have been made to certain 2018 balances in order to conform them to the 2019 presentation.

(3) Cash and Equivalents and Investments

(a) Custodial Credit Risk - Deposits

Custodial credit risk of deposits is the risk that the Association's deposits may not be returned in the event of a bank failure. At June 30, 2019, \$631,983 of the Association's \$881,983 bank balance was exposed to custodial credit risk.

(b) Custodial Credit Risk - Investments

Custodial credit risk as it relates to investments is the risk that in the event of failure of the counterparty of a transaction, the Association will not be able to recover the value of its investment portfolio that is in the possession of that failed counterparty. At June 30, 2019, the Association's entire investment portfolio balance of \$1,050,339 was exposed to custodial credit risk, as it was uninsured and uncollateralized.

Notes to Financial Statements, Continued

(4) Investments in CUNY Investment Pool and Related Investment Income

The Association's investments in the investment pool comprise assets which are pooled and invested by and under the control of the Committee on Fiscal Affairs of the Board of Trustees of CUNY. Pooled investments include equity and fixed income securities. Investments as of June 30, 2019 and 2018, are comprised of the following:

		<u>2019</u>	<u>2018</u>
Investments in CUNY investment pool, short-term	\$	52,517	49,719
Investments in CUNY investment pool, long-term	-	997,822	944,662
	\$ 1	1,050,339	994,381

The following table summarizes the activity for financial instruments for the years ended June 30, 2019 and 2018:

Balance at July 1, 2017	\$ 933,902
Interest and dividends	4,222
Realized gains	14,435
Unrealized gains	41,822
Balance at June 30, 2018	994,381
Interest and dividends	14,995
Realized gains	159,020
Unrealized losses	(118,057)
Balance at June 30, 2019	\$ 1.050.339

A summary of investment gain for the years ended June 30, 2019 and 2018 is as follows:

	<u>2019</u>	<u>2018</u>
Interest and dividends	\$ 14,995	4,222
Realized gains	159,020	14,435
Unrealized gains (losses)	(<u>118,057</u>)	<u>41,822</u>
Total investment gain	\$ 55,958	60,479

(5) Capital Assets

At June 30, 2019 and 2018, capital assets consisted of the following:

	2019				
	Beginning balance	Additions	<u>Disposals</u>	Ending balance	
Furniture and equipment Less accumulated depreciation	\$ 221,059 (<u>215,963</u>)	(<u>1,868</u>)	- 	221,059 (<u>217,831</u>)	
Capital assets, net	\$ <u>5,096</u>	(<u>1,868</u>)		<u>3,228</u>	

Notes to Financial Statements, Continued

(5) Capital Assets, Continued

	2018			
	Beginning balance	Additions	<u>Disposals</u>	Ending balance
Furniture and equipment Less accumulated depreciation	\$ 221,059 (<u>210,069</u>)	(<u>5,894</u>)	- 	221,059 (<u>215,963</u>)
Capital assets, net	\$ <u>10,990</u>	(5,894)	_	5,096

(6) Donated Space

The Association utilizes certain facilities provided by the College. The estimated fair values of facilities are included in the accompanying statements of revenue, expenses and changes in net position. The value of the donated facilities amounted to \$811,545 for the years ended June 30, 2019 and 2018.

(7) Related Party Transactions

At June 30, 2019 and 2018, the Association was owed a total of \$837,637 and \$728,699, respectively, from Lehman College, CUNY Research Foundation (CUNY RF) and Lehman College Auxiliary Enterprise Corporation. The Association is occasionally required to transfer funds to/from Lehman College, CUNY RF and other related entities during the course of the year for payroll, reimbursements and other such costs.

The Association has invested \$1,050,339 and \$994,381 as of June 30, 2019 and 2018, respectively, in the CUNY Investment Pool (note 4).

(8) Deposits Held in Custody for Others

At June 30, 2019 and 2018, the Association held \$84,557 and \$72,408, respectively, which related to deposits held in custody for others, and is comprised of funds which are held on behalf of various other Lehman College departments.

(9) Board Designated Net Position

As of June 30, 2019 and 2018, the board designated net position amounted to \$1,296,984, of which \$1,132,030 is for Student Life Building renovation, \$14,954 for Emergency Loan fund and \$150,000 for the Student Health Care Center.